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*Setting the Standard in Health Care Excellence*

March 28, 2023

Board of Supervisors  
County of Ventura  
800 South Victoria Avenue  
Ventura, CA 93009

**SUBJECT:**

**Approval of, and Authorization for the Purchasing Agent or Designee to Sign, Amendments to the Agreements with AB Staffing Solutions, LLC, Cross Country Staffing Inc. Doing Business As Cross Country Healthcare Services, and Cross Country Staffing, Inc. for Temporary Staffing Services.**

**RECOMMENDATION:**

That your Board approve, and authorize the Purchasing Agent or designee to sign, amendment No. 5 to contract No. 8667 with AB Staffing Solutions, LLC (AB Staffing) (Exhibit 1), amendment No. 2 to contract No. 8913 with Cross Country Staffing Inc. doing business as Cross Country Healthcare Services (Cross Country Healthcare) (Exhibit 2), and amendment No. 21 to contract No. 6379 with Cross Country Staffing, Inc. (Cross Country) (Exhibit 3) for temporary staffing services, removing certain positions and adjusting the rates.

**FISCAL IMPACT**


There is no fiscal impact with this item.

**DISCUSSION:**

**AB Staffing** (Exhibit 1) provides temporary staffing services for nursing, clinical laboratory, auxiliary services, and physician locum tenens. The amendment before your Board decreases the hourly rates for auxiliary temporary staffing services.

**Cross County Healthcare** (Exhibit 2) and **Cross Country** (Exhibit 3) the original agreement with Cross Country Staffing, Inc. was executed in 2011 and offered temporary staffing for a variety of services with the hospitals to include auxiliary services, clinical laboratory, and nursing. Over the past year, the Health Care Agency has executed separate agreements with Cross Country to better manage the different staffing requirements. The amendments before your board streamline the positions offered in each contract, eliminating confusion when determining which contract to use when requesting the various temporary staffing services.

This letter has been reviewed by the County Executive Office, County Counsel, Auditor-Controller's Office, and General Services Agency Procurement Services. If you have any questions regarding this item, please call John Fankhauser, M.D., Chief Executive Officer, County Hospitals, at 805-652-6058.

  
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John Fankhauser, M.D.  
Chief Executive Officer, County Hospitals  
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Barry L. Zimmerman  
Health Care Agency Director

**EXHIBIT**

- Exhibit 1 - AB Staffing Solutions, LLC Amendment No. 5 to Contract No. 8667
- Exhibit 2 - Cross Country Staffing Inc. dba Cross Country Healthcare Services -  
Amendment No. 2 to Contract No. 8913
- Exhibit 3 - Cross Country Staffing, Inc. Amendment 21 to Contract 6379